



Porsche Ukraine which was founded in 2008, is a part of Porsche Holding Salzburg – the Europe's largest automotive retail company, operating in 23 countries throughout Europe, as well as South America and Asia.

Porsche Ukraine is offering the unique possibility to join the team on one of key positions as

DND Manager

Functions:

- Development of the centralized investors' database and individual investors' profiles
- Coordination and control of the actualization of the essential information within dealer/service partner agreements
- Central contact person for CICD questions. Project management of dealer/service partner reconstruction programs
- Research the current UA market representation plus current open point locations. Create reports covering market data & demographics, optimal dealer locations considering presence of competition. Ideal dealer/service partner network planning
- Conduct monthly commercial reviews of the UA dealer/service partner network identifying operational concerns and formulating plans to work on to develop the network
- Manage regional network development and dealer headcount by developing, terminating and where necessary recruiting dealers/service partners
- Communication and business management reporting to OEMs and PHS headquarters in all dealer network development related topics

Requirements:

- Masters' degree, preferably in economics
- Advanced English. German would be an advantage
- Entrepreneurial, resourceful, persuasive, resilient
- Relevant experience in wholesale/retail and business development
- Network management experience
- Personnel management experience
- Exceptional communication and presentational skills

If you feel confident about the demanded position, please address your application to the following contact:

Hanna.Marushchenko@porscheukraine.com.ua,
Rimma.Khoruzha@porscheukraine.com.ua

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